#### Q1

Invitation to Bid



Danish Refugee Council

2July 2025

House no. 3/424  Block no. 1 Hayy Almattar

Port Sudan - Sudan

To: Open International “Invitation to Bid” to qualified vendors P

**Invitation to Bid** **No.: [RFP-SDN-PZU-2025-018-FWA-Travel Agency services]**

**One-year Framework Agreement for the Provision of Travel Agency services ) for DRC Sudan Port -Sudan**

Dear Sir/Madam,

The Danish Refugee Council (DRC) has received grants from various donors to support the implementation of humanitarian aid operations in Sudan. As part of these operations, DRC is seeking to establish a fixed-price, one-year Framework Agreement for the **Provision of travel Agency services** .

This agreement will enable the rapid procurement of items on an "as-needed" basis throughout the one-year period. Deliveries may be required in any of DRC’s operational areas within Sudan, specifically  **Port Sudan and Nairobi** .The tender is divided into **one lot covering two locations: Port Sudan (PZU) and Nairobi.**

***Lot 01. Nairobi and Port-Sudan***

Therefore, DRC requests you to submit your price bid(s) for the supply of the item(s) listed in the attached **DRC Bid Form – Annex A**.  
Please complete and submit both:

* **Annex A.1 – Technical Bid Form**
* **Annex A.2 – Financial Bid Form**

# Tender Details

The Tender details are as follows:

|  |  |  |
| --- | --- | --- |
| **Line** | **Item** | **Time, date, address as appropriate** |
| 1 | ITB published | Date 05 August 2025 |
| 2 | Technical brief session (attendance optional) | |  | | --- | | Date: 10 August 2025 Time: 2:00 PM Sudan Local Time– in Port -Sudan office | |
| 3 | Closing date for clarifications | Date: 18 Aug 2025– Time: 04:00 PM Sudan Local Time |
| 4 | Closing date and time for receipt of Tenders | Date: 20 Aug 2025 – Time: 04:00 PM Sudan Local Time |
| 5 | Tender Opening Location | Danish Refugee Council office  House no. 3/424 Block no. 1 Hay Almattar  Port Sudan - Sudan |
| 6 | Tender Opening Date and time | Date: 24 Aug 2025 – Time: 11:00 AM Sudan Local Time |

**PLEASE NOTE: NO BIDS WILL BE ACCEPTED AFTER THE ABOVE CLOSING TIME AND DATE**

# Important information regarding this ITB:

* This RFP is launched for the purpose of establishing a framework agreement with the supplier for the provision of travel agency services for period of [12 Months]
* A Framework agreement is not binding DRC to place any Purchase Orders. DRC will place orders to the awarded supplier based on the agreement as per its requirement.
* DRC may choose to cancel the agreement if deemed necessary.
* DRC may choose to split the contract award to more than one supplier.
* The delivery time of the supply shall be within [Two weeks] of placing order. DRC may terminate the contract if supplier fails to deliver items within this period.
* All supplies shall be delivered as per [insert applicable INCOTERM] INCOTERMS 2020 to [insert delivery location].
* No advance payment will be paid to the awarded supplier. The awarded supplier is expected to mobilize its own resources to deliver the agreed material.

# Selection and Award Criteria

The selection and award criteria are unique to all tenders. The evaluation process consists of three stages: 1) Administrative, 2) Technical and 3) Financial. Each stage requires information and documents from the bidder that will determine whether the bidder will progress to next stage or not. Awarding contracts resulting from this Tender is based on ‘best value for money’. For the purpose of all tenders DRC defines best value for money as:

Best value for money should not be equated with the lowest initial bid option. It requires an integrated assessment of technical, organizational and pricing factors in light of their relative importance (i.e. reliability, quality, experiences, and reputation, past performance, cost/fee realism, delivery time, reasonableness, need for standardization, and other criteria depending on the item to be procured).

For all bids deemed technically compliant as per the specification stipulated in Annex A-, DRC will give a weighted combined technical and financial score. The weighted score will determine the contract award.

## Administrative Evaluation

A bid shall pass the administrative evaluation stage before being considered for technical and financial evaluation. Bids that are deemed administratively non-compliant may be rejected. Documents listed below shall be submitted with your bid.

|  |  |  |  |
| --- | --- | --- | --- |
| **#** | **Annex #** | **Document** | **Instructions** |
| Technical and Financial Bids must be separated into two separate sealed envelopes and any technical and financial bids Not submitted in separated sealed envelopes, will be rejected and excluded | | | |
| 1. | A.1 | Bid Form (Technical) | Complete ALL sections in full, sign, stamp and submit in the **Technical bid** envelope **(Mandatory)** |
| 2. | A.2 | Bid Form (Financial) | Complete ALL sections in full, sign, stamp and submit in the **Financial bid** envelope **(Mandatory)** |
| 5. | B | Tender and Contract Award Acknowledgement Certificate | Complete ALL sections in full, sign, stamp and submit in **Technical** **bid** envelope **(Mandatory)** |
| 6. | C | DRC General Conditions of Contract | Reference documents: sign, stamp and submit signed and stamped copy in **Technical** bid envelope (will be required at the signing of contract) |
| 7. | D | Supplier Code of Conduct | Reference documents: sign, stamp and submit signed and stamped copy in **Technical bid** envelope (will be required at the signing of contract) |
| 8. | E | Supplier Profile and Registration Form | Complete ALL sections in full, sign, stamp and submit in **Technical bid** envelope **(Mandatory)** |
| 9. | F | Valid company’s registration document  Valid Tax Card | Submit in the **Technical bid** envelope **(Mandatory)** |
| 10. | G | Reference List | Complete ALL sections in full, sign, stamp and submit in the **Technical bid** envelope **(Mandatory)** |
| 12. | I | Previous contracts for Similar Supplies | Reference document copy of previous contracts for Similar Supplies, within the last 3-5 years. Submit in the **Technical bid** envelope **(Mandatory)** |

**Please note that bids shall respond to all criteria, or their bid may be disqualified.**

If any information required during the administrative evaluation is not provided by the bidders, DRC may choose to request bidders to supply this information within 48 hours of the tender opening. Please note that this is only applicable for documentation that does not alter the details in the bid, such as price information**.**

## Technical Evaluation

To be technically acceptable, the bid shall meet or exceed the stipulated requirements and specifications in the ITB. A Bid is deemed to meet the criteria if it confirms that it meets the conditions, procedures and specifications in the ITB without substantially departing from or attaching restrictions with them. If a Bid does not technically comply with the ITB, it will be rejected.

The technical specifications for the tender are stipulated in Annex A – DRC Bid Form.

The technical criteria for this ITB and their weighting in the technical evaluation are:

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No.** | **Technical Component** | **Considerations Technical Criteria** | **Information in Bidders Proposal and Submitted Documents to be Evaluated** | **Technical Scoring** | **Weighting**  **[Total 100%]** |
| 1. | |  | | --- | |  |  |  | | --- | | Experience and Capacity | | - Minimum 5 years of experience providing travel services to international NGOs, UN agencies, or large organizations.  - Capacity to manage large volumes of diverse, multi-regional travel (Europe, Africa, Asia, Middle East).  - Examples of successfully managed similar contracts. | Company profile, reference letters, copies of previous contracts, list of clients. | 1-5 | 30% |
| 2. | Network and Airline Partnerships | - Strong relationships with major airlines (e.g., Turkish Airlines, Emirates, Qatar Airways, Ethiopian Airlines, Kenya Airways, Lufthansa).  - Ability to offer competitive fares, preferential rates, and flexible routing.  - Evidence of negotiated agreements or special arrangements. | Partnership letters or agreements with airlines, pricing strategy, description of routing flexibility and fare negotiation approach. | 1-5 | 25% |
| 3. | Quality of Services and Support | - 24/7 customer support and emergency assistance.  - Dedicated account manager/focal point for DRC.  - Efficient handling of changes, cancellations, and urgent bookings. | Service level agreement (SLA), support structure, escalation procedure, profile of account manager, and emergency response process. | 1-5 | 30% |
| 4. | |  | | --- | |  |  |  | | --- | | Reporting and Invoicing System | | Ability to provide clear, detailed monthly reports (cost breakdown, travel patterns).  - Transparent and accurate invoicing.  - Capacity to support financial reconciliation and budget tracking. | Sample reports, invoicing templates, description of reporting tools/systems, finance reconciliation process. | 1-5 | 15% |

Please note that bids shall respond to all criteria, or their bid may be disqualified.

## Financial Evaluation

All bids that pass the Technical Evaluation will proceed to the Financial Evaluation. Bids that are deemed technically non-compliant will not be financially evaluated.

# Tender Process

The following processes will be applied to this Tender:

* Tender Period
* Tender Closing
* Administrative Tender Opening
* Administrative Evaluation
* Technical Evaluation
* Financial Bid Opening
* Financial Evaluation
* Contract Award
* Notification of Contract Award

# Submission of Bids

Bidders are solely responsible for ensuring that the full bid is received by DRC in accordance with the ITB requirements, prior to the specified date and time mentioned above. DRC will consider only those portions of the bids received prior to the closing date and time specified.

All responsive Bids shall be written on the **DRC Bid Form (Annex A.1, A.2, A.3 & A.4)**.

Beyond the DRC Bid Form, the following documents shall be contained with the bid:

* **Tender & Contract Award Acknowledgment Certificate (Annex B), and the Supplier Profile and Registration form (Annex E), plus any other documents required.**
* **Valid company’s registration document**
* **Valid Tax Card**
* **Company’s profile shows past experience in similar Supplies and general supplies and services.**
* **DRC General Conditions of Contract (Annex C)**
* **Supplier Code of Conduct (Annex D)**
* **Reference List (Annex E)**
* **Copy of previous contracts for similar supplies or works within the last 3-5 years**
* **Copy of external documents to prove financial capacity of the company, such as updated bank statements and/or auditors reports for the last 3 years.**

Bids not submitted on Annex A (A.1, & A.2), or not received before the indicated time and date as set forth on page 1, or delivered to any other email address, or physical address will be disqualified.

Bids submitted by mail, email or courier by so is at the Bidders risk and DRC takes no responsibility for the receipt of such Bids.

Bidders are solely responsible for ensuring that the full Bid is received by DRC in accordance with the ITB requirements.

## Hard Copy:

Hard copy Bids shall be separated into ‘Financial Bid’ and ‘Technical Bid’:

* + The Financial Bid shall only contain the financial bid form, Annex A.2

The Technical Bid shall contain all other documents required by the tender as mentioned in section A. Administrative Evaluation, **but excluding** any pricing information

Each part shall be placed in a **sealed** envelope, marked as follows:

**RFP No.: [RFP-SDN-PZU-2025-018-FWA-Travel Agency services]**

**TECHNICAL BID**

Bidder Name:

**RFP No.: [RFP-SDN-PZU-2025- 018-FWA-Travel Agency Services ]**

**FINANCIAL BID**

Bidder Name:

Both envelopes shall be placed in an outer **sealed** envelope, addressed and delivered to:

RFP No.: **[RFP-SDN-PZU-2025- 018-FWA- Travel Agency Services]**

Danish Refugee Council (DRC)

Port-Sudan office

House no. 3/424  Block no. 1 Hayy Almattar

Port sudan - Sudan

Phone # 0930016231

## Email submission

## -Bids can be submitted by email to the following dedicated, controlled, & secure email address:

[***tender.sdn@drc.ngo***](mailto:tender.sdn@drc.ngo)

Bids must be submitted **in hard copy**, together with the required samples, to the DRC address mentioned above.

Please note that **email submissions will not be accepted** for this tender, as physical samples are required for technical evaluation.

All bids must be submitted in a sealed envelope clearly marked:

## Note: Technical and Financial Bids must be separated into two separate sealed envelopes and any technical and financial bids submitted not in separated sealed envelopes, will be rejected and excluded

# Completion of Bid Form

## Prices Quoted

Any discount offered shall be included in the Bid price.

## Currency

The currency of the Bid shall be in **USD /SDG** No other currencies are acceptable.

Note: (All payments will be made in SDG based on the Blue Nile Mashreq Bank daily exchange rate on the date of payment)

## Language

The Bid Form, and all correspondence and documents related to this ITB shall be in English.

## Presentation

Bids shall be clearly legible. Prices entered in lead pencil will not be considered. All erasures, amendments, or alterations shall be initialed by the signatory to the Bid. Do not submit blank pages of the Bid Form and/or schedules which are unnecessary for your offer. All documentation shall be written in English. All Bids shall be signed by a duly authorized representative of the Bidder.

## Split Awards

DRC reserves the right to split awards.

## Validity Period

Bids shall be valid for at least the minimum number of days specified in the ITB from the date of Bid closure. DRC reserves the right to determine, at its sole discretion, the validity period in respect of Bids which do not specify any such maximum or minimum limitation.

# Acceptance

DRC reserves the right, at its sole discretion, to consider as invalid or unacceptable any Bid which is a) not clear; b) incomplete in any material detail such as specification, terms delivery, quantity etc.; or c) not presented on the Bid Form – and to accept or reject any amendments, withdraws and/or supplementary information submitted after the time and date of the ITB Closure.

# Award of Contracts

This ITB does not commit DRC to award a contract or pay any costs incurred in the preparation or submission of Bids, or costs incurred in making necessary studies for the preparation thereof, or to procure or contract for services or goods. Any bid submitted will be regarded as an offer made by the Bidder and not as an acceptance by the Bidder of an offer made by DRC. No contractual relationship will exist except pursuant to a written contract document signed by a duly authorized official of DRC and the successful Bidder.

DRC may award contracts for part quantities or individual items. DRC will notify successful Bidders of its decision with respect to their Bids as soon as possible after the Bids are opened. DRC reserves the right to cancel any ITB, to reject any or all Bids in whole or in part, and to award any contract.

Suppliers who do not comply with the contractual terms and conditions including delivering different products and of different origin than stipulated in their Bid and covering contract may be excluded from future DRC ITBs.

# Confidentiality

This ITB or any part hereof, and all copies hereof shall be returned to DRC upon request. This ITB is confidential and proprietary to DRC, contains privileged information, part of which may be copyrighted, and is communicated to and received by Bidders on the condition that no part thereof, or any information concerning it may be copied, exhibited, or furnished to others without the prior written consent of DRC, except that Bidders may exhibit the specifications to prospective subcontractors for the sole purpose of obtaining offers from them. Notwithstanding the other provisions of the ITB, Bidders will be bound by the contents of this paragraph whether or not their company submits a Bid or responds in any other way to this ITB.

# Collusive Bidding and Anti-Competitive Conduct

Bidders and their employees, officers, advisers, agent or sub-contractors shall not engage in any collusive bidding or other anti-competitive conduct or any other similar conduct, in relations to:

* The preparation of submission of Bids,
* The clarification of Bids,
* The conduct and content of negotiations,
* Including final contract negotiations,

In respect of this ITB or procurement process, or any other procurement process being conducted by DRC in respect of any of its requirements.

For the purpose of this clause, collusive bidding, other anti-competitive conduct, or any other similar conduct may include, among other things, the disclosure to, exchange or clarification with, any other Bidder, person or entity, of information (in any form), whether or not such information is commercial information confidential to DRC, any other Bidder, person or entity in order to alter the results of a solicitation exercise in such a way that would lead to an outcome other than that which would have been obtained through a competitive process.

# Improper Assistance

Bids that, in the sole opinion of DRC, have been compiled:

* With the assistance of current or former employees of DRC, or current or former contractors of DRC in violation of confidentially obligations or by using information not otherwise available to the general public or which would provide a non-competitive benefit,
* With the utilization of confidential and/or internal DRC information not made available to the public or to the other Bidders,
* In breach of an obligation of confidentially to DRC, or contrary to these terms and conditions for submission of a Bid, shall be excluded from further consideration

Without limiting the operation of the above clause, a Bidder shall not, in the absence of prior written approval from DRC, permit a person to contribute to, or participate in, any process relating to the preparation of a Bid or the procurement process, if the person has at any time during the 6 months immediately preceding the date of issue of this ITB was an official, agent, servant, or employee of, or otherwise engaged by, DRC and was engaged directly, or indirectly, in the planning or performance of the requirement, project, or activity to which this ITB relates.

# Corrupt Practices

DRC has zero tolerance for corruption.

The Bidder represents and warrants that neither it nor any of its potential subcontractors are engaged in any form of corruption, defined by DRC as the misuse of entrusted power for private gain.

This definition is not limited to interactions with public officials and covers both attempted and actual corruption, as well as monetary and non-monetary corruption. The definition includes, but is not limited to, corruption in the form of: facilitation payments, bribery, gifts constituting an undue influence, kickbacks, favouritism, cronyism, nepotism, extortion, embezzlement, misuse of confidential information, theft, and various forms of fraud, such as forgery or falsification of documents, and financial or procurement fraud. No offer, payment, consideration or benefit of any kind, which could be regarded as an illegal or corrupt practice, shall be made, promised, sought or accepted – directly or indirectly – as an inducement or reward in relation to activities funded by DRC, including tendering, award or execution of contracts. DRC reserves the right, without prejudice to any other right or remedy available to it, according to any violation of this clause to immediately reject the submitted offer, and to take such additional action, civil and/or criminal, as may be appropriate.

The Bidder agrees to accurately communicate DRC’s policy with regards to Anti- Corruption to Third Parties. The Bidder furthermore agrees to inform DRC immediately of any suspicion or information it receives from any source alleging a violation of this policy to the contact details of the specific DRC country operations via [www.drc.dk/where-we-work](http://www.drc.dk/where-we-work), or via DRC’s Code of Conduct Reporting Mechanism: [www.drc.dk/relief-work/concerns-complaints/code-of-conduct-reporting-mechanism](http://www.drc.dk/relief-work/concerns-complaints/code-of-conduct-reporting-mechanism). Reports of suspected corruption can also be reported directly to DRC HQ at [c.o.conduct@drc.dk](mailto:c.o.conduct@drc.dk).

# Conflict of Interest

A Bidder shall not, and shall ensure that its employees, officers, advisers, agents or subcontractors do not place themselves in a position that may, or does, give rise to an actual, potential or perceived conflict of interest between the interests of DRC and the Bidder’s interests during the procurement process.

If during any stage of the procurement process or performance of any DRC contract a conflict of interest arises, or appears likely to arise, the Bidder shall notify DRC immediately in writing, setting out all relevant details of the situation, including those cases in which the interests of the Bidder conflict with the interests of DRC, or cases in which any DRC official, employee or person under contract with DRC may have, or appear to have, an interest of any kind in the Bidder’s business or any kind of economic ties with the Bidder. The Bidder shall take steps as DRC may reasonably require, to resolve or otherwise deal with the conflict to the satisfaction of DRC.

# Withdrawal/Modification of Bids

Requests to withdraw a Bid after the Bid Closure Time shall not be honoured. If the selected Bidder withdraws its Bid, DRC shall duly register the said Bid and shall evaluate it alongside all other received Bids. If the selected Bidder has furnished a Bid security, DRC shall withhold such Bid security until the issue has been resolved.

Withdrawal of a Bid may result in your suspension or removal from the DRC suppliers List.

A Bidder may modify its Bid prior to the ITB closure. Any such modification shall be submitted in writing and in a sealed envelope, marked with the original Bid number. No modification shall be allowed after the ITB closure.

# LATE BIDS

All Bids received after the ITB closure will be rejected.

# Opening of the ITB

The Tender Opening will take place at the time and location stated above.

Any attempt by a Bidder to influence the Evaluation Committee in the process of examination, clarification, evaluation and comparison of tenders, to obtain information on how the procedure is progressing or to influence DRC in its decision concerning the award of the contract will result in the immediate rejection of the tender.

# Conditions of Contract

All Bidders shall acknowledge that the DRC General Conditions of Contract for the Procurement of Goods, or Services, or the Special Conditions of Contract, as applicable, are acceptable.

# Cancellation of the ITB

In the event of an ITB cancellation, Bidders will be notified by DRC. If the ITB is cancelled before the outer envelope of any Bid has been opened, the sealed envelopes will be returned, unopened, to the Bidders

The ITB may be cancelled in the following situations:

* where no qualitatively or financially worthwhile Bid has been received or there has been no response at all;
* the economic or technical parameters of the project have been fundamentally altered;
* exceptional circumstances or force majeure render normal performance of the project impossible;
* all technically compliant Bids exceed the financial resources available; or
* there have been irregularities in the procedure, in particular where these have prevented fair competition.

DRC shall not be liable for damages, whatever their nature (in particular damages for loss of profits) or relationship to the cancellation of an ITB, even if DRC has been advised of the possibility of damages. The publication of a procurement notice does not commit DRC to implement the programme or project announced.

# Queries about this ITB

For queries on this ITB, please contact the Procurement Manger, [Muhammad.shoaib@drc.](mailto:Muhammad.shoaib@drc.ngo)ngo All questions regarding this ITB shall be submitted in writing to the above. On the subject line, please indicate the ITB number. **Bids shall not be sent to the above email**.

All questions during the tender period, as well as the associated answers, will be shared with all suppliers invited, or for open tenders published at:  **Sudan Bids/ Tendering website “**https://www.sudanbid.com/**” and DRC website** https://drc.ngo/reliefwork/procurement-in-drc.

# ITB Documents

This ITB document contains the following:

1. This covering Letter
2. Annex A.1: DRC Bid Form -Technical bid.
3. Annex A.2: Bidding Form- Financial bid
4. Annex B: Tender and Contract Award Acknowledgment Certificate
5. Annex C: DRC General Conditions of Contract
6. Annex D: DRC Supplier Code of Conduct
7. Annex E: Supplier Profile and Registration, (Not applicable for suppliers who are registered with DRC supplier list)
8. Annex F: Scope of Services
9. Annex G: Reference List
10. Annex M: Template of DRC Framework Agreement Just an example to clarify to bidders the type of agreement to be signed with the awarded bidder and not to be submitted with your bid.

Under DRC’s Anticorruption Policy Bidders shall observe the highest standard of ethics during the procurement and execution of such contracts. DRC will reject a Bid if it determines that the Bidder recommended for award, has engaged in corrupt, fraudulent, collusive, or coercive practices in competing for, or in executing, the Contract.

Yours sincerely

**Supply Chain Manager**

**Danish Refugee Council (DRC) – Sudan**

**ANNEX B**

**Tender and Contract Award Acknowledge Certificate**

**This attachment shall be signed and submitted with the Bid**

1. In compliance with the ITB Instructions and General Conditions of Contract for the Procurement of Goods, we the undersigned, offer to furnish some or all of the items quoted for, at the prices entered in the attached DRC Bid Form No [**RFP-SDN-PZU-2025-018-FWA-Travel Agency services**, delivered to the destination specified therein.
2. We accept the terms and conditions set forth in the ITB Letter) and the following requirements have been noted and will be complied with where applicable:
   1. That unless otherwise stated, the Bids per each line item shall be on a DDP (Incoterms 2020).
   2. We confirm that for any offer made where the delivery destination is not as requested in the ITB, that DRC reserves the right to disregard the offer.
   3. That conditional Bid’s cannot be accepted.
   4. That the currency of the Bid should be in ***USD/SDG***  If the supplier does not have a USD account or is unable to receive payment in USD for any reason, DRC will make the payment in SDG based on the DRC internal exchange rate on the date of payment.
   5. DRC reserves the right, at its own discretion:
      1. To award a contract for a lesser or greater quantity than the total quantity Bid for.
      2. To reject any or all Bids and/or enter a contract with a Bidder other than the lowest Bidder.
   6. Successful Bidders who are awarded contracts will be notified by the receipt of the original Purchase Order/Contract and acknowledgement copy. In case or urgency successful Bidders(s) may also be notified by email.
   7. Any samples requested, either with the Bid, or at a later date, will be in accordance with the specifications of the required item(s). Failure to comply with this may result in the Bid not being considered
   8. We confirm that the validity of this offer is for 90 calendar days from the date of the ITB closure
   9. We agree to the terms and conditions set forth in the DRC General Conditions of Contract for the Procurement of Goods
   10. We certify that the below mentioned company has not engaged in corrupt, fraudulent, collusive, or coercive practices in competing for, or in executing, any Contracts.
   11. We agree to abide by the DRC Supplier Code of Conduct as attached as Annex D
3. We note that DRC is not bound to proceed with this ITB and that it reserves the right to award only part of the contract. It will incur no liability towards us should it do so.

We agree to the above terms and conditions.

**Submitted by:**

***Company Name***

***Place***

***Date***

***Title/Position***

***Print Name***

***Signature***

A duly authorized company representative

Company Stamp